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FairWarning® Reaches Industry Milestones for Healthcare Privacy Auditing

Customer Privacy Surveillance Deployments Propel FairWarning® to Milestones of Turn-Key Support for over One-Hundred Healthcare Applications and Triple-Digit Growth

ST. PETERSBURG, Fla.-- (BUSINESS WIRE) -- FairWarning, Inc., the world's leading supplier of cross-platform healthcare privacy monitoring solutions for Electronic Health Records, today announced that the company's solutions continued to be aggressively adopted by the world's most sophisticated healthcare organizations during the first-half of 2009. As a result, the company and its customers achieved a series of industry-first milestones as well as significant revenue and financial growth.

FairWarning® 1st-Half 2009 customer adoption and industry milestones include:

- FairWarning® now has out-of-the-box auditing support for over [one-hundred \(100\) healthcare applications](#). The company began 2009 with sixty (60) applications supported out-of-the-box
- FairWarning® solutions now protect patient privacy in over 200 hospitals and over 800 clinics. This is an increase of 129 % since January 1, 2009. Forty-nine percent (49 %) of FairWarning®'s customers are ranked in 100 Most Wired, Verispan 100 or U.S. News Top 20 U.S. Hospitals
- The company announced it had selected six (6) founding members for the [FairWarning-Ready Solution Partner Program](#). The program enables member companies to resell and service FairWarning® privacy surveillance solutions. Additional U.S., Canadian and UK resellers will be announced before year-end 2009
- FairWarning®'s new California customers represent twenty (20) of the state's most prestigious hospitals and over one-hundred (100) clinics. California health systems are deploying FairWarning® privacy surveillance to address state anti-snooping laws SB 541 & AB 211 which went into effect January 1, 2009
- The company was selected for healthcare privacy auditing by its first major [United Kingdom customer](#) driven by increased privacy enforcement by the Information Commission Office (ICO). FairWarning®'s first UK NHS customer is one of Europe's largest health providers
- The company was selected for healthcare privacy surveillance by its first major Canadian customer driven by PIPEDA and provincial health privacy legislation

- FairWarning®'s 2009 [customer-led webinars](#) on topics such as ARRA HITECH privacy, Accounting of Disclosure, California SB 541 & AB 211, and UK healthcare privacy have been downloaded world-wide over 50,000 times and have been attended live by over 2,000 healthcare privacy & security professionals
- FairWarning® now offers [over one-hundred \(100\) privacy scenarios](#) built into its privacy surveillance solutions
- The company now has major production customer deployments across all regions of North America, and the United Kingdom auditing healthcare applications from: Allscripts, Cerner, Eclipsys, Epic, GE, McKesson, MEDITECH, Misys, Siemens

As a result of customer adoption and satisfaction, FairWarning® experienced on-going financial growth in first-half 2009:

- 2009 First-half revenue was 102 % increased versus 2008 first-half revenue
- The company is on-track for greater than 100 % increase in 2009 revenue versus 2008
- Continued profitability

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About FairWarning, Inc.

FairWarning®'s mission is to be the world's leading supplier of healthcare privacy surveillance solutions for Electronic Health Records. FairWarning® patient privacy auditing and monitoring is essential to complying with recent privacy regulations such as ARRA HITECH / Accounting of Disclosures, FTC Red Flags Rule, HIPAA, California SB 541 & AB 211 and other State Laws, as well as UK & EU Data Protection Acts, NHS IGT guidelines and Canadian Provincial laws. The company is located in St. Petersburg, FL, to learn more, visit www.FairWarningAudit.com or call U.S. 727 576 6700.